



Where Innovation Is Nothing New

### *Vending Changes to Suit The Times*

Simply put, since **AMS** was founded in 1997, our success has been based on satisfying our customers. Of course there are many ways we have done that, including cheerful and reliable customer service; rugged vendor construction, and the addition of new models and features to suit contemporary needs.

In today's economy the need is all about two things: saving both energy and money. Once again **AMS** has adjusted in ways we think will help you in today's marketplace. You've probably already read about features such as **AMS' EnergySensit** which reduces the amount of electricity used based on the needs of the operator. Energy is also saved by attractive **LED lighting** which saves money as well because it uses less power and requires less labor to maintain. **AMS' Scrolling prices** feature also saves labor by making price-changes easier.

In addition, we have recently introduced a cost-saving vendor we call **The Glass-Front Deli**. You can read about the Deli's specifics elsewhere on this site. The point here is that a need was presented to us and we responded. Initially when gas prices started their sharp increases in 2008, one of our **AMS** distributors requested a better way to entice employees to stay in for lunch and avoid driving. Thus was born the **Glass-Front Deli** – a vendor which dispenses today's oversized (and greatly improved) entrees for breakfast, lunch and dinner. With its blue-checked motif and easy-to-adjust capability, it's a natural for today's cost-conscious workplace lunchroom.

For more information on these and other energy and cost saving ideas, contact your **AMS** Regional Sales Manger. They'll be eager to speak with you and very, very helpful as well because your **AMS** Regional Sales Manager is an industry-knowledgeable representative. In addition, to eliminate delay, each Manager has a private phone line. Click on **Sales Assistance** to learn more.

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